

JOINER LAW FIRM

INTERNATIONAL TRADE LAW



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Jamie A. Joiner - Managing Member

Jamie has extensive experience representing U.S. and foreign companies on a wide range of international trade compliance requirements related to customs and cross-border trade. Her areas of practice include export controls, economic and trade sanctions, import and customs law, antiboycott restrictions, and requirements related to NAFTA and other duty preference programs. She regularly represents companies in administrative proceedings before U.S. government agencies, including U.S. Customs and Border Protection, the Bureau of Industry and Security, the Office of Foreign Assets Control, the Directorate of Defense Trade Controls, and the Foreign Trade Division of the U.S. Census Bureau.

Her representations run the gamut of trade controls compliance issues, including defending enforcement actions, filing voluntary self-disclosures and prior disclosures, responding to Penalty Notices and Claims for Liquidated Damages, applying for export licenses, filing classification (CCATS), Commodity Jurisdiction (CJ) and General Correspondence (GC) requests, responding to Seizure Notices, filing Protests, and conducting internal reviews for export, sanctions, and import compliance.

Based in Houston, Texas, Jamie has represented multinational corporations in complex export controls and sanctions compliance matters. She has handled customs matters involving numerous customs ports across in the United States. She has extensive experience handling North American cross-border trade issues, including NAFTA Origin Verifications, audits by U.S. Customs and Border Protection, prior disclosures, investigations covering related party valuation, country of origin marking, and 9801 (U.S. goods returned). Originally from Shreveport, Louisiana, Jamie is the founder and Managing Member of Joiner Law Firm.

Previous Work

Prior to founding Joiner Law Firm PLLC, Jamie had the honor of being a Partner in a national law firm working with leading practitioners across a wide range of disciplines.

Professional Activities

Jamie serves as the Houston Area Coordinator for the Export Legal Assistance Network (ELAN), a cooperative program among the Federal Bar Association, U.S. Department of Commerce, and U.S. Small Business Administration that provides pro bono guidance to U.S. companies that are new to exporting. Jamie also is a member of the Houston Customhouse Brokers & Freight Forwarders Association (HCBFFA) and the Houston Committee on Foreign Relations.

Publications, Presentations, and Recognitions

Jamie has authored several articles, publications, and papers related to her areas of practice, including:

- “Avoiding The Risk of Forced Labor Abuses Through Supply Chain Due Diligence,” The Daily Bugle (October 26, 2017) (co-author).
 - “NAFTA — Uncertainty and Anticipation,” News & Events from Joiner Law Firm (April 20, 2017) (co-author).
 - “The Shared Responsibility of Export Compliance: When Exporters and Freight Forwarders Partner for Compliance, Both Stand to Benefit,” WorldECR (January 2017) (co-author);
 - American Bar Association (ABA) Section of International Law 2013 and 2014 Year in Review section on Customs Law, which summarizes the important milestones regarding U.S. judicial decisions, foreign trade policy, as well as legislative, administrative and executive developments (co-author);
 - U.S. Customs: A Practitioner’s Guide to Principles, Processes, and Procedures, 291-327 (Second ed. 2016) (contributing author);
 - “BIS, State Harmonize Destination Control Statement,” WorldECR (October 2016) (co-author);
 - “DOJ Issues Guidance Encouraging Business Organizations to Voluntarily Self-Disclose Criminal Export Controls & Sanctions Violations,” News & Events from Joiner Law Firm (October 2016);
 - “Understanding Changes to U.S. Sanctions under the Iran Nuclear Deal,” News & Events from Joiner Law Firm (January 25, 2016) (co-author);
 - “The Trans-Pacific Partnership: What Is It? What are the Benefits? And Should You Support or Oppose it?” News & Events from Joiner Law Firm (December 3, 2015) (co-author).
 - “Here Comes the Office of Export Enforcement! Are You Ready?” Pharmaceutical Compliance Monitor (March 17, 2014) (co-author);
 - “How non-U.S. companies may become subject to U.S. re-export controls,” WorldECR (March 2013) (co-author);
 - “Complying with U.S. Export Controls: Practical Considerations and Guidelines for Businesses,” South Texas College of Law, Currents (September 2009);
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Jamie is also a frequent moderator, guest lecturer and presenter at seminars and conferences. A selection of her lectures, presentations, and moderated panels includes:

- Voluntary Self-Disclosures to BIS, presented at the 45th National Customs Brokers and Forwarders Association of America Annual Conference (May 2018).
 - Mayor's Office of Trade and International Affairs Export Resources Forum Moderator (November 2017)
 - Summary of Key U.S. Laws Regulating Cross-Border Trade and Investment: Overview of U.S. Export Controls, Sanctions, and Import Laws & Regulations presented to the International Law Section of the State Bar of Texas (October 2017)
 - U.S. Customs Regulatory Update (September 2017)
 - Export & Sanctions Compliance Manuals and Internal Controls (September 2017)
 - Update on U.S. Sanctions: Russia, Iran, Cuba, and More presented at the Texas Customs Brokers & Forwarders Conference (August 2017)
 - China Energy Trade Update, panel presentation to the Houston Bar Association's Section of International Law (May 2017)
 - U.S. Export Controls, Sanctions and Enforcement: An Update & Outlook Under a New Administration, presented to the Houston District Export Council (April 2017)
 - U.S. Trade Controls Update - Export Controls, Sanctions, and Beyond, presented to the Houston West Chamber of Commerce (March 2017)
 - 2016 Compliance Year in Review: U.S. Sanctions, Export Controls, and Enforcement, presented to the International Compliance Professionals Association (ICPA) Houston Designated Area Trade Association (DATA) Group (November 2016);
 - U.S. Export Controls and Sanctions Compliance for Transportation Intermediaries, presented to Roanoke Trade Risk Management Webinar Series (September 2016);
 - Classifying Items on the USML, presented at the Deleon Trade: Advanced Topics in Customs Compliance Conference (February 2016); and
 - Export Licensing Strategies Focus, presented at the Deleon Trade: Advanced Topics in Customs Compliance Conference (February 2016).
 - She moderated a panel for the ABA Customs Law Committee regarding the U.S. Customs Centers of Excellence and Expertise (April 2015);
 - Presented a Trade Sanctions Update to the Houston Industry Trade Compliance Forum (March 2015);
 - Discussed the importance of emerging global markets and international trade compliance at the "Advancing Global Markets TV-Radio Show 2015 Networking Launch Reception" (February 2015);
 - Co-moderated the ABA Section of International Law's "Understanding and Complying with BIS' Russian-Related Sanctions" program (November 2014);
 - Lectured on the Russia Oil & Gas Industry Sector Sanctions at the Export University Series (October 2014); and
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Jamie was named the 2015 Women Small Business Champion by the U.S. Small Business Administration (SBA), an award given annually to an individual who has shown a commitment to the advancement of women's business ownership. Super Lawyers named Jamie a 2014 Texas Rising Star, as she was recognized for several years. The Texas Rising Stars list is published annually in Texas Monthly and Texas Super Lawyers - Rising Stars Edition. Jamie earned the Client Choice Awards for Trade and Customs Counsel in Texas in 2013 and 2014 and was the only Texas Award recipient in this Category.

Jamie also holds a U.S. customs broker license, which she received in 2005.

Education

- Louisiana State University Law Center, JD 2000
- Westminster College, BA 1996

Bar Admissions

- U.S. Supreme Court
- U.S. Court of International Trade
- U.S. District Court, Southern District of Texas
- Texas, 2000