

# JOINER

## TRADE SOLUTIONS®

*A service offering of Joiner Law Firm PLLC*

## Course Catalog

*This Course Catalog lists the Joiner Trade Solutions® eLearning courses that are designed to teach you how to apply U.S. trade control regulations to your transactions. The comprehensive curriculum below is for those who need an understanding of the full range of U.S. trade control areas, including export controls, sanctions, and customs regulations. By completing our comprehensive curriculum, you will be cross-trained in U.S. international trade controls and poised for success in any position requiring a deep understanding of these complex regulatory fields.*

### **Comprehensive Curriculum: Becoming a U.S. Trade Controls Compliance Professional**

- **Introduction to U.S. Trade Controls:** *The EAR, ITAR, FACR, NRC, DOE, CBP, FTR and ABC*
- **Working as a U.S. Trade Controls Compliance Professional:** *Understanding How Trade Compliance Fits within the Context of Enterprise Risk Management, Ethics, and Compliance; Critical Traits, Skills, and Job Functions of Trade Controls Compliance Professionals; Building, Implementing and Maintaining a Successful Trade Controls Compliance Program*
- **EAR Comprehensive Program** (Beginner/Refresher and Advanced courses available)
- **ITAR Comprehensive Program** (Beginner/Refresher and Advanced courses available)
- **CBP Comprehensive Program** (Beginner/Refresher and Advanced courses available)
- **U.S. Sanctions Comprehensive Program** (Beginner/Refresher and Advanced courses available)
- **Country of Origin:** *Overview of Requirements When Exporting from and Importing into the U.S.*
- **Overview of the Foreign Trade Regulations**
- **Valuation:** *Overview of Requirements When Exporting from and Importing into the U.S.*
- **Advisory Opinions and Administrative Rulings**
- **Recordkeeping:** *Requirements under U.S. Trade Controls Regulations*
- **Other Government Agency Laws and Regulations Relevant to U.S. Trade Controls Compliance**

**Turn over for more Programs and Courses to meet  
YOUR trade compliance training needs!**



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## 2017 Course Catalog

This Course Catalog is designed to recommend courses and an order of completion tailored to your specific learning objectives. These courses will be available January 1, 2017 and/or are under development for release during 2017. We offer overviews and annual updates on the EAR, ITAR, U.S. sanctions, and other subjects. We also offer Comprehensive EAR, ITAR, Sanctions, and CBP Programs that will give you a thorough understanding of these specific trade controls compliance areas after completion of a Comprehensive Program's coursework. You also have the option to take just one or a few of the courses listed in a Comprehensive Program to supplement your level of knowledge in that specific area. All of our courses are suitable to take as "stand-alone" courses. Courses are listed as "Beginner/Refresher" or "Advanced" to help you identify the best course for you.

### Overview Courses

- Overview of U.S. Export Controls and Sanctions and Due Diligence for Mitigating the Risk of Unlawful Diversion\* (**Beginner/Refresher**)
- Overview of U.S. Export Controls and Sanctions: *An Introduction to the ITAR, EAR, and OFAC Sanctions\** (**Beginner/Refresher**)
- Introduction to U.S. International Trade Controls: *The EAR, ITAR, FACR, NRC, DOE, CBP, FTR, and ABC* (**Beginner/Refresher**)
- Working as a U.S. International Trade Controls Compliance Professional (**Beginner/Refresher**)
- Introduction to Free Trade Agreements (**Beginner/Refresher**)
- Country of Origin: *Overview of Requirements When Exporting from and Importing into the U.S.* (**Beginner/Refresher**)
- Foreign Trade Regulations (**Beginner/Refresher**)
- Valuation: *Overview of Requirements When Exporting from and Importing into the U.S.\** (**Beginner/Refresher**)

\*Take these courses only if you do not plan to take the EAR, OFAC, ITAR, or CBP Comprehensive Programs.

### Annual Updates

- EAR Update 2016 (**Advanced**)
- ITAR Update 2016 (**Advanced**)
- U.S. Sanctions Update 2016 (**Advanced**)

### EAR Comprehensive Program

- Introduction to the EAR: *How to Determine if You Need a License from BIS to Export, Reexport, or Transfer Your Item* (**Beginner/Refresher**)
- Export Licensing Jurisdiction: *Items and Activities Subject to the EAR* (**Advanced**)
- Classifying Your Item on the Commerce Control List (**Advanced**)

- Using Your ECCN and the Commerce Country Chart to Determine if You Need a License (**Advanced**)
- Embargoed Countries and Other Destination-Related Controls Under the EAR (**Advanced**)
- End-Use and End-User Restrictions Under the EAR (**Advanced**)
- License Exceptions Under the EAR (**Advanced**)
- Applying for a License from BIS to Export, Reexport, or Transfer Your Item (**Advanced**)

### ITAR Comprehensive Program

- Overview of the ITAR (**Beginner/Refresher**)
- Export Licensing Jurisdiction: *The Order of Review and Determining if Your Transaction is Subject to the ITAR* (**Advanced**)
- ITAR Registration (**Advanced**)
- Applying for a License, Agreement, or Other Authorization Under the ITAR (**Beginner/Refresher**)
- ITAR Licensing – DSP-5s (**Advanced**)
- ITAR Licensing – DSP-73s & DSP-61s (**Advanced**)
- ITAR Licensing – Technical Assistance Agreements (**Advanced**)
- ITAR Licensing – Manufacturing License Agreements and Warehouse & Distribution Agreements (**Advanced**)
- ITAR Licensing of Foreign Persons (**Advanced**)
- ITAR Brokering Provisions (**Advanced**)
- ITAR Exemptions (**Advanced**)

### Sanctions Comprehensive Program

- Introduction to OFAC and EAR Sanctions (**Beginner/Refresher**)
- OFAC & EAR Sanctions: *Iran* (**Advanced**)

- OFAC & EAR Sanctions: *Cuba, North Korea, Syria and Sudan* (**Advanced**)
- OFAC & EAR Sanctions: *Russia, China and Venezuela* (**Advanced**)
- OFAC & EAR Sanctions on Designated Persons, Entities & Groups (**Advanced**)

### CBP Comprehensive Program

- Import Requirements Under CBP Regulations (Two Parts) (**Beginner/Refresher**)
- Import Classification (**Advanced**)
- Country of Origin Declaration and Marking Requirements (**Advanced**)
- Import Valuation (**Advanced**)
- Related Party Import Valuation (**Advanced**)
- Overview of Duty Avoidance and Deferral Programs and Special Classes of Merchandise (**Advanced**)
- U.S. Goods Returned – Importing Under Chapter 98 (**Advanced**)
- Foreign Trade Zones and Subzones; Customs Bonded Warehouses; Duty Drawback (**Advanced**)

### Miscellaneous and Special Topics

- Routed Exports Under the EAR and the FTR
- Fundamentals of U.S. Trade Compliance Audits
- Antiboycott Regulations
- Advisory Opinions and Administrative Rulings
- Recordkeeping: *Requirements under U.S. Trade Controls Regulations*
- Other Government Agency Laws and Regulations Relevant to U.S. Trade Controls Compliance
- U.S. Export Controls & Sanctions for Freight Forwarders
- U.S. Export Controls & Sanctions for Universities and Research Institutions